

# Product Agronomist (DA – Lampung)

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Phone :

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## Job Summary

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Vacancy :

Deadline : Jan 01, 1970

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Employment Status : Full Time

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification : Bachelor Degree

## Job Description

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Klien kami sebuah perusahaan agribisnis multinasional yang berbasis di Amerika Serikat membutuhkan sumber daya manusia yang profesional dibidangnya dengan dengan lokasi kerja di Lampung dengan posisi sebagai **Product Agronomist (PA)** serta tugas dan tanggung jawab utama adalah :

### 1. Product Development & Validation

- Lead agronomic validation trials.
- Develop and optimize technology packages (population, fertilization, crop protection, planting window).
- Ensure product positioning is aligned with soil type, agro-ecological zone, and farmer practices.
- Support pre-commercial and commercial stage hybrid evaluation.

### 2. Agronomic Data & Analysis

- Analyze multi-location trial data to generate actionable recommendations.
- Interpret GxE interaction and agronomic adaptability.
- Provide technical insight for product advancement decisions.
- Collaborate with R&D on trial design and protocol improvement.

### 3. Commercial & Field Support

- Support sales team with technical training and field agronomy guidance.
- Provide technical justification for product claims.
- Assist in field issue troubleshooting (yield gap, pest, nutrient deficiency, etc.).
- Participate in customer visits and product launches.

### 4. Cross-Functional Collaboration

- Work closely with Breeding, Supply Chain, Marketing, and Sales.
- Align agronomic strategy with contribution margin and revenue targets.
- Support stewardship and regulatory compliance related to product usage.

### 5. Continuous Improvement

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- Drive efficient agronomy ways of working.
- Develop site clustering based on soil type and agro-climatic classification.
- Identify opportunity areas to improve yield potential and product competitiveness.

## **Education & Experience**

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Bachelor's degree in Agronomy, Crop Science, Soil Science, Plant Breeding, or related field Technical Competencies, strong understanding of: Soil fertility & nutrient management Crop physiology Trial design & experimental statistics Agro-ecological zoning Ability to interpret agronomic and yield data. Experience with data analysis tools (Excel, statistical software). Experience : Minimum 3–5 years' experience in agronomy, crop production, or seed industry. Experience handling multi-location trials is highly preferred. Experience working with commercial/sales teams is an advantage. Strong analytical thinking. Good communication and presentation skills. Ability to work cross-functionally. High field mobility and willingness to travel extensively. Result-oriented and problem-solving mindset.

## **Must Have**

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Bachelor's degree in Agronomy, Crop Science, Soil Science, Plant Breeding, or related field

## **Educational Requirements**

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Bachelor Degree

## **Compensation & Other Benefits**

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